

UNITED WAY OF THE BLACK HILLS

John Cass, Executive Director of United Way of the Black Hills Becca Walters, Senior Director of Marketing & Communications



United Way of the Black Hills



Our Mission: We unite people and resources to improve lives in the Black Hills by delivering long-term solutions to community issues in:





Community Needs Assessment

Communities across the region were more concerned with the causes of hardship than the symptoms.

7 Priority Areas

Mental Health Substance and Alcohol Abuse

Birth to Five Child Services

Food Security

Home and Family Life

Housing



How do we make this work happen?

Community Impact!



WHY DONATE TO UNITED WAY OF THE BLACK HILLS? The Power of Your Gift...

Did you know that 100%

of your donation stays in the Black Hills?



\$1 A DAY...Your \$365 Donation can Provide:

- \$91 for 15 people receiving suicide crisis support, or \$121 for a Child or Family counseling session
- **\$75** for utility assistance, **\$5** for medication to an uninsured person
- \$5 for transportation from a domestic violence shelter for appointments or employment
- \$25 for round trip fare to Rapid City for appointments, jobs, etc.
- \$25 for one day of high-quality preschool for a child living in poverty
- \$18 for a Food Pantry box for families facing food insecurity



"We are INVESTING in programs and resources that are addressing and implementing SUSTAINABLE SOLUTIONS to our top communities pressing NEEDS"



"Your donation can go towards the community in which you live or work. You can also specify an Impact Area you are passionate about such as: Education, Financial Stability and Health."



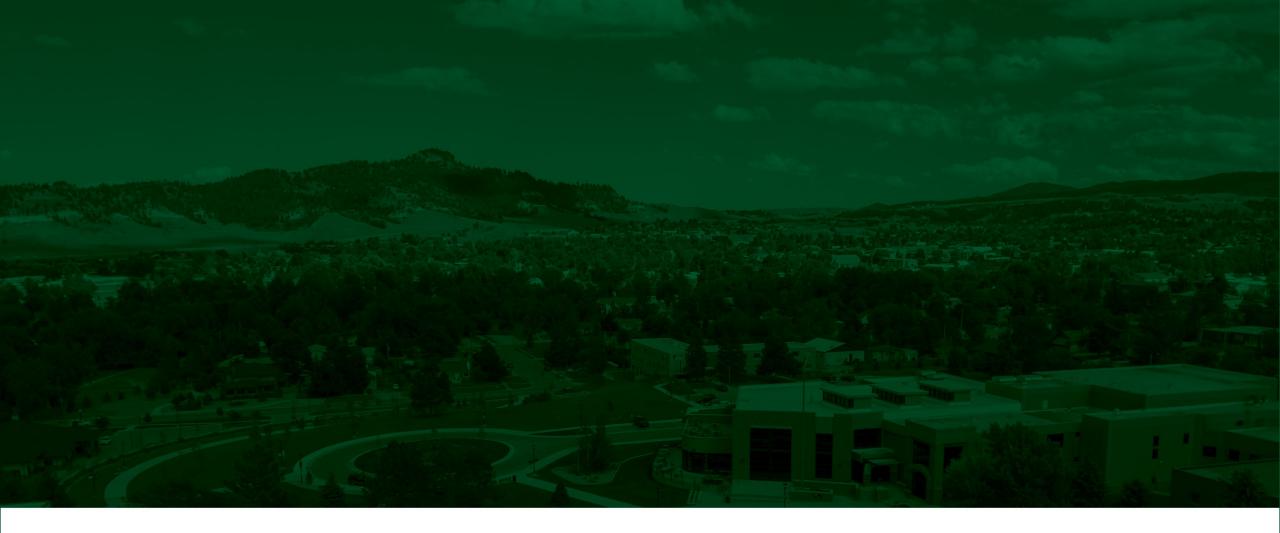
"Why should I give to UWBH instead of directly to a nonprofit agency?

"One individual or organization can't solve our communities' complex issues alone. Your donation grows through grants, matching funds and volunteer efforts. UWBH vets and monitors grantees to ensure donations are used as intended."



United Way of the Black Hills





THE BHSU BRAND STORY

Maegan Detlefs, Communications Coordinator Becca Walters, Senior Director of Marketing & Communications

BLACK HILLS STATE UNIVERSITY



Black Hills State University

Brand Story



BRAND STORIES START WITH BRAND VALUES

When an audience shares your values, they stay loyal to your brand.

THE ONLY CHANGE IS CONSISTENCY

We can benefit from everyone else consistently reinventing their brands by staying true to our most timeless values and experiences.

CLIMBING NEW PEAKS

Every good trail map can benefit from a field guide.

- Nurturing Student Experience
 Strengthen and celebrate the authenticity of our small-campus culture.
- Evaluating and Developing Academic Programs
 We want to improve faculty contributions to the student recruitment process.
- Building on a Supportive Work Environment
 Communicate campus success stories to the university community and the wider public.
- Evaluating and Developing a Revised Brand Identity
 Draft branding guidelines for all university
 communications and training for employees on their use.

BH VS...

To be authentic, we have to be unapologetically comfortable with who we are and what we do best. We can't be everything to everyone but we're exactly what some people need. If we lean into what makes us special, we'll attract the right people.

Presence vs. Pursuits

Our environment is a gift. We're at our best when we live in the moment and focus on how we can help each other today.

BH VS...

To be authentic, we have to be unapologetically comfortable with who we are and what we do best. We can't be everything to everyone but we're exactly what some people need. If we lean into what makes us special, we'll attract the right people.

Resilience vs. Reliance

Our students work hard. We're at our best when we can accommodate their unique paths and leverage their tenacity.

BH VS...

To be authentic, we have to be unapologetically comfortable with who we are and what we do best. We can't be everything to everyone but we're exactly what some people need. If we lean into what makes us special, we'll attract the right people.

Warmth vs. Well-Wishes

Our professionals show care. We're at our best when we enjoy doing the little things and work as a team.

BH VS...

To be authentic, we have to be unapologetically comfortable with who we are and what we do best. We can't be everything to everyone but we're exactly what some people need. If we lean into what makes us special, we'll attract the right people.

Connection vs. Tradition

Our students thrive in a niche. We're at our best when encourage students to be themselves and when we embrace new ideas.

BH VS...

To be authentic, we have to be unapologetically comfortable with who we are and what we do best. We can't be everything to everyone but we're exactly what some people need. If we lean into what makes us special, we'll attract the right people.

Balance vs. Movement

Our students are well-rounded. We're at our best when we invest in the whole student and help them make the most of their short time here.

BH VS...

To be authentic, we have to be unapologetically comfortable with who we are and what we do best. We can't be everything to everyone but we're exactly what some people need. If we lean into what makes us special, we'll attract the right people.

Creativity vs. Theory

Our students learn by doing. We're at our best when we let students dig in immediately and get involved outside of class.

BH VS...

To be authentic, we have to be unapologetically comfortable with who we are and what we do best. We can't be everything to everyone but we're exactly what some people need. If we lean into what makes us special, we'll attract the right people.

Visibility vs. Variety

Our size is an asset. We're at our best when we make ourselves accessible and value where our students come from.

AUTHENTICITY AS A STRATEGY

Owning who we are is the goal. Combining authenticity with market opportunities makes it a strategy.

- 1. Shared experience is rare.
- 2. Benefits enrich the story.
- 3. "We can't put on a show."

Shared experience is rare.

While BH continues to adapt, grow, and transform to serve its students, faculty, and staff, the heart of the BH experience remains consistent across generations. The sense of warmth, opportunity, and awe unite everyone who's spent time on campus.

New things will always come but our spirit remains the same.

AUTHENTICITY AS A STRATEGY

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Benefits enrich the story.

Modern universities love to lean into new features to help differentiate themselves from the competition. At BH, we can lean into our "small market" advantages by sharing the benefits of a personalized education that lets students dig in right away.

Benefits tell our story while features fill in the details.

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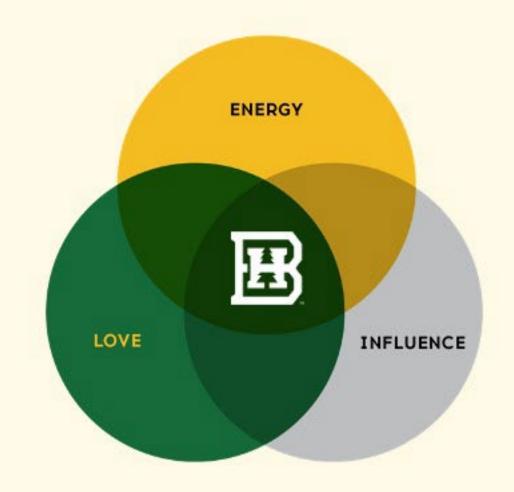
"We can't put on a show."

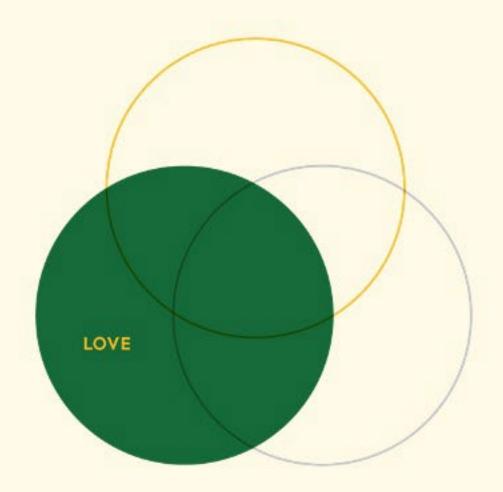
Students are used to being marketed to, so let's make sure we're seen and not seen through. We can tell prospects why students thrive at BH and show them exactly where to find us.

Taglines are a dime a dozen. There's only one Black Hills State University.

A GREAT STORY STARTS WITH AN OUTLINE

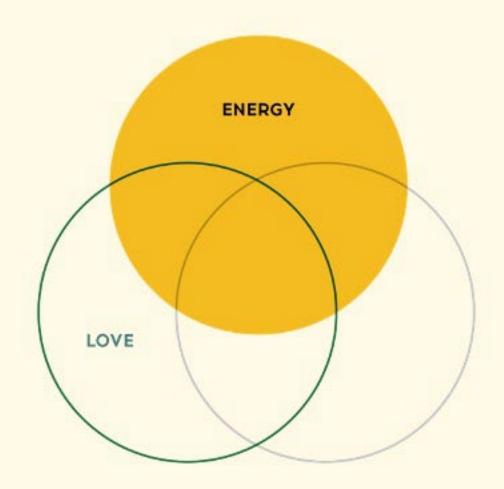
The best way to leverage our shared history, our benefits, and our place is to make sure we're working from the same outline. At BH, that outline includes three parts:





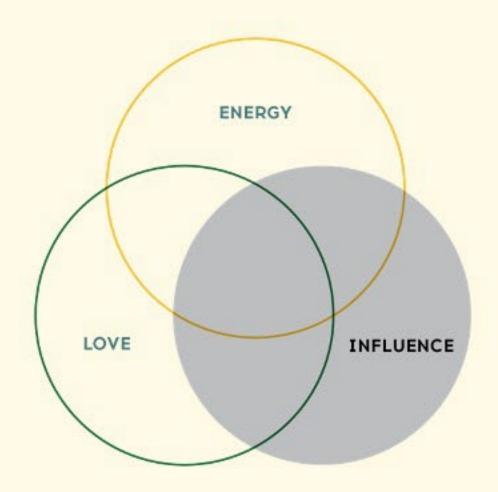
Consider how students dig in, share their voices, and collaborate.

Warmth Visibility Balance



Consider how students are cared for, seen completely, and invested in.

Creativity Presence



Consider how students make meaningful connections and bring new ideas home.

Resilience Connection

STORYTELLING WITH LOVE, ENERGY, AND INFLUENCE

Storytelling in the Circles

LOVE:



Use warmer tones.

ENERGY:



Show outdoor learning.

INFLUENCE:



Show personal connection.

Black Hills State University

STORYTELLING WITH LOVE, ENERGY, AND INFLUENCE

Storytelling between the Circles

"Campus Safety and Security"

LOVE + ENERGY:



Show security personnel with students.

ENERGY + INFLUENCE:



Focus on the small campus and a closer, caring community.

INFLUENCE + LOVE:



Safety Alert System connects students and personnel both on campus and elsewhere.

EVERYONE HERE HAS A STORY

Using your personal experiences and goals will help you make connections with current and prospective students. It will also add color to our collective BH story.

Try applying the Love, Energy, and Influence exercise to broad areas like your department or more specific areas like a particular course or club you advise.

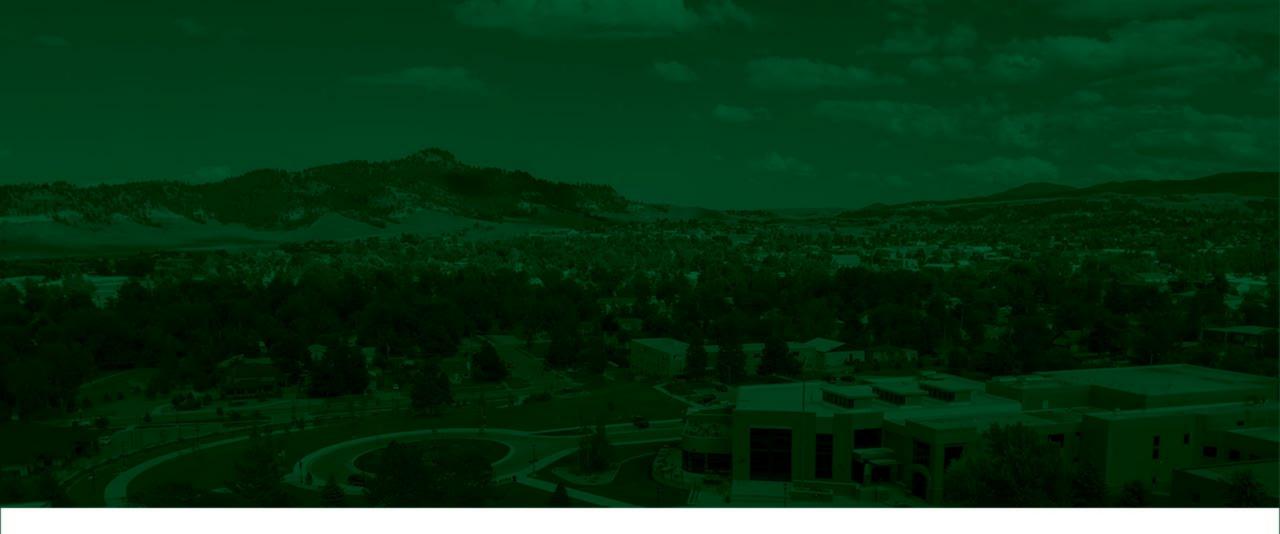
If you need help telling your story, the marketing team is always here to help.

HELP US SHARE YOUR STORY

Share your Love, Energy, and Influence exercises with the marketing team to help us tell your story better.

BHSU.edu/StoryTelling





WEBSITE UPDATE

Chuck Williams, Web Communications Specialist

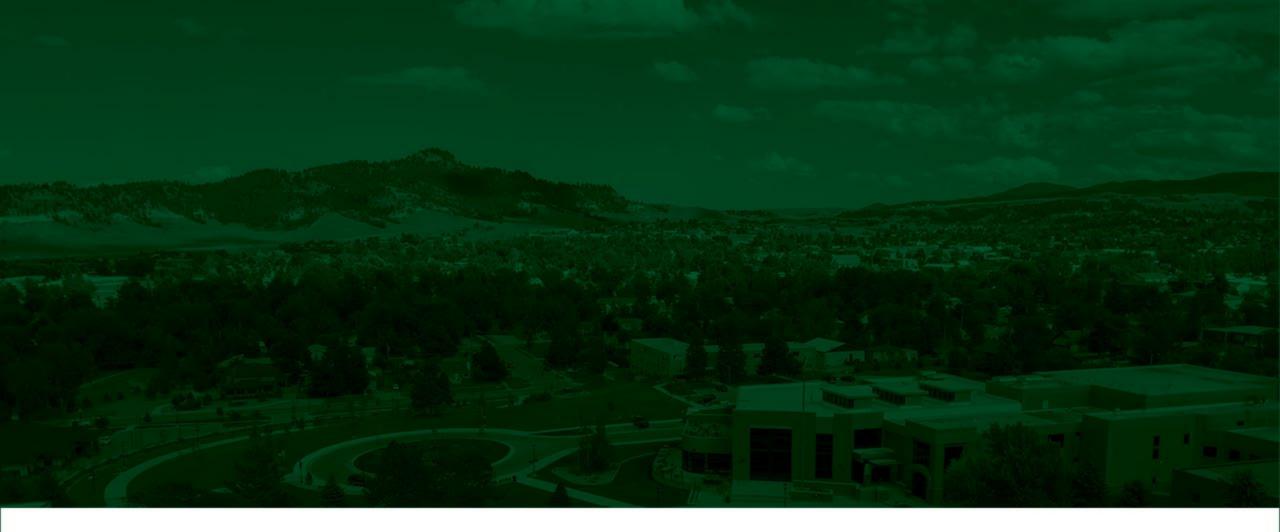




WEBSITE UPDATE

- Under contract with Modern Campus (Omni CMS)
- Moving from current Cascade CMS platform to Omni
- Design and implementation being done in house
- New platform to be prospective student focused
- Internal information and documents will move to BHSU Campus Connect
- Launch date planned for July 7, 2024
- What we need from you:
 - Required documents





INTRODUCE NEW DIRECTOR OF ATHLETICS

President Laurie Nichols

H



ENROLLMENT UPDATE

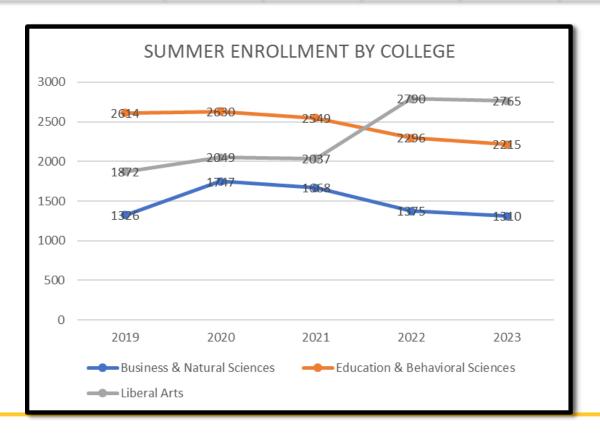
Dr. John Allred, VP Enrollment Management





SUMMER '23 ENROLLMENT

SCH COLLEGE	2019	2020	2021	2022	2023	TOTAL
Business & Natural Sciences	1326	1747	1668	1375	1310	7426
Education & Behavioral Sciences	2614	2630	2549	2296	2215	12304
Liberal Arts	1872	2049	2037	2790	2765	11513
TOTAL	5812	6426	6254	6461	6290	31243







FALL '23 ENROLLMENT







FALL '23 RETENTION

71 - 72%



61-69%



PELL ELIGIBLE



FALL '23 ENROLLMENT

			2022	2023	DIFFERENCE	% DIFFERENCE
UG	FT	HEADCOUNT	1,602	1,579	(23)	-1.44%
		FTE	1,520	1,498	(22)	-1.45%
		TOTAL CREDITS	22,802	22,466	(336)	-1.47%
	PT	HEADCOUNT	1,659	1,700	41	2.47%
		FTE	528	533	5	0.95%
		TOTAL CREDITS	7,920	8,002	82	1.04%
	FT	HEADCOUNT	17	18	1	5.88%
		FTE	15	16	1	6.67%
GR		TOTAL CREDITS	178	195	17	9.55%
GN	PT	HEADCOUNT	147	178	31	21.09%
		FTE	51	57	6	11.76%
		TOTAL CREDITS	616	686	70	11.36%
	HEADCOUNT		3,425	3,475	50	1.46%
SEMESTER	FTE	2,626	2,612	(9)	-0.34%	
	TOTAL CREDITS	31,516	31,349	(167)	-0.53%	
			2022	2023	DIFFERENCE	% DIFFERENCE
	UG	HEADCOUNT	1,606	1,588	(18)	-1.12%
		SCH	6,322	6,244	(78)	-1.23%
		SECTIONS	194	175	(19)	-9.79%







FALL '23 ENROLLMENT



			2022	2023	DIFFERENCE	% DIFFERENCE
MAIN	UG	HEADCOUNT	1,502	1,520	18	1.20%
		FTE	1,155	1,134	(21)	-1.82%
		TOTAL CREDITS	17,325	17,003	(322)	-1.86%
	GR	HEADCOUNT	23	7	(16)	-69.57%
		FTE	9	4	(5)	-55.56%
		TOTAL CREDITS	105	47	(58)	-55.24%
INTERNET		HEADCOUNT	2,121	2,222	101	4.76%
	UG	FTE	648	655	7	1.08%
		TOTAL CREDITS	9,687	9,818	131	1.35%
	GR	HEADCOUNT	107	104	(3)	-2.80%
		FTE	44	48	4	9.09%
		TOTAL CREDITS	532	571	39	7.33%
BHRC	UG	HEADCOUNT	427	363	(64)	-14.99%
		FTE	187	169	(18)	-9.63%
		TOTAL CREDITS	2,798	2,540	(258)	-9.22%
	GR	HEADCOUNT	15	19	4	26.67%
		FTE	4	8	4	100.00%
		TOTAL CREDITS	45	99	54	120.00%
OTHER	UG	HEADCOUNT	268	289	21	7.84%
		FTE	60	74	14	23.33%
		TOTAL CREDITS	902	1,107	205	22.73%
	GR	HEADCOUNT	53	83	30	56.60%
		FTE	9	14	5	55.56%
		TOTAL CREDITS	112	164	52	46.43%



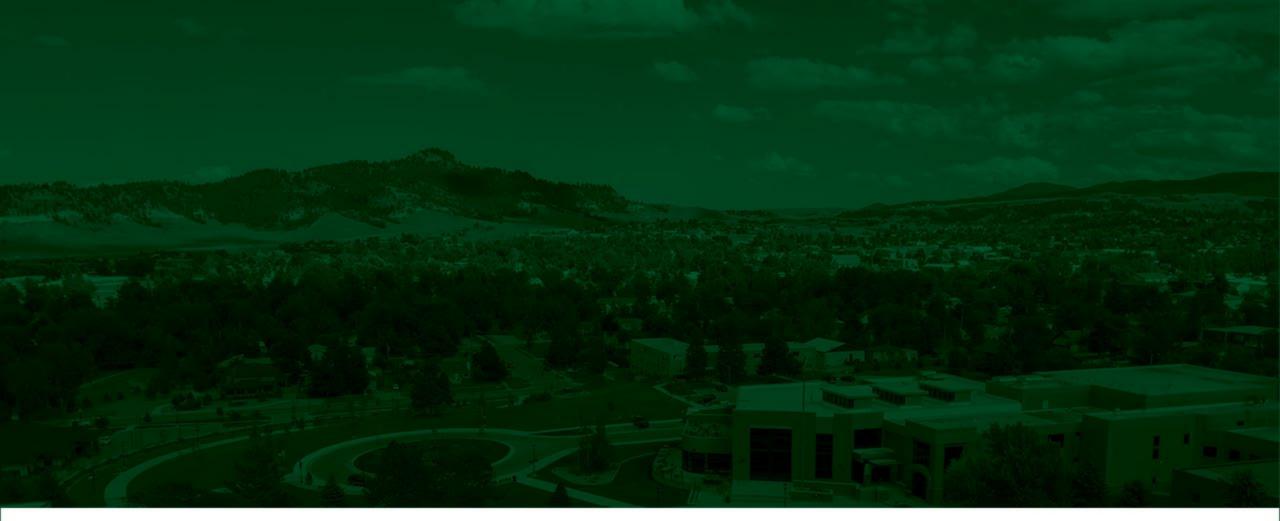


FALL '23 DEMOGRAPHICS

	2022	2023	DIFFERENCE
AMERICAN INDIAN	73	111	38
ASIAN	28	26	(2)
BLACK	35	67	32
HISPANIC	110	141	31
MULTI-RACIAL	70	64	(6)
NON-RESIDENT ALIEN	55	55	-
PACIFIC ISLANDER	3	3	-
UNKNOWN	146	308	162
WHITE	2,905	2,700	(205)
TOTAL	3,425	3,475	50
	2022	2023	DIFFERENCE
VETERAN/DEPENDENT	223	221	(2)
NON VETERAN/DEP	3,202	3,254	52







SUPPORTIVE WORK ENVIRONMENT Strategic Plan-Goal 3

Kathy Johnson, VP Finance & Administration
BLACK HILLS STATE UNIVE





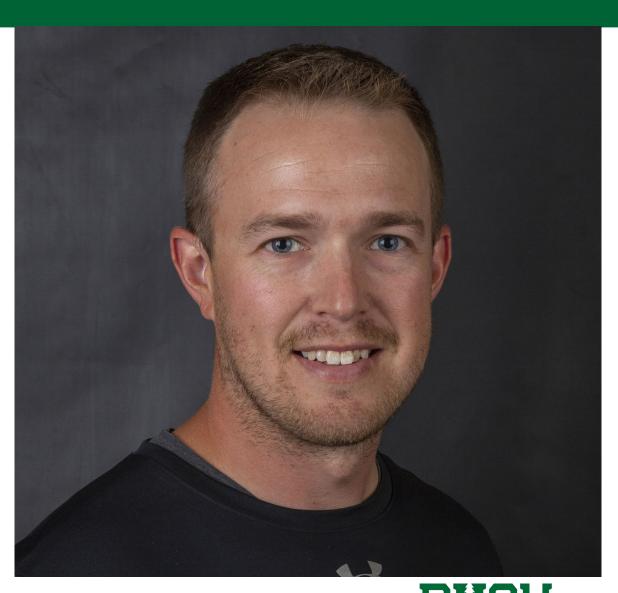
Supportive Work Environment-Goal 3

BHSU License Plate Winner

Shaun Skavang, Athletic Trainer & Instructor in Physical Education

\$100 Gift Card to Buffalo Jump Steakhouse

Enroll at the Joy Center





BHSU Suggestion Box

ANNOUNCEMENTS

This week's Faculty/Staff and Student announcements can be viewed by clicking the links below.

FACULTY & STAFF

STUDENT

QUICK LINKS



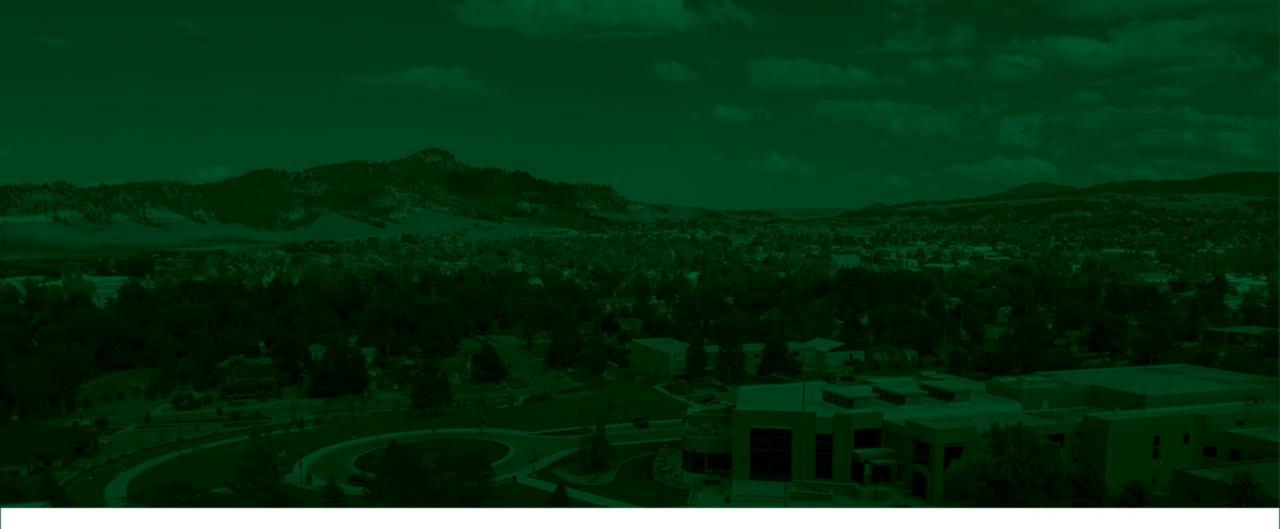












FACILITIES UPDATE

Randy Culver, Associate VP Facilities & Sustainability Kathy Johnson, VP Finance & Administration





Young Center Facility Planning

- Built in 1989 for \$11.3 Million
- Replacement Value of \$33 Million
- Hired Hollis & Miller
- Facility Assessment Survey Sent
 - Please take it!
- Focus will be on:
 - Title IX
 - Hall of Fame Recognition
 - Facility Wayfinding
 - Efficiencies for Staffing/Building Use
 - Improve Utilization







Campus Master Plan

- Hired CO-OP Architecture
- Kickoff Summer 2023
- Focus Groups Fall 2023
- Discovery Phase Late 2023
- Development Phase Early 2024
- Final Plan Spring 2024
- Updating Campus Space
 - New Wellness Center
 - Residence Halls Review
 - Utilization Study
 - Campus Wayfinding







Woodburn Theatre Renovation

- \$4 Million Project
- Building Committee
 - Randy Culver
 - Kathy Johnson
 - Amy Fuqua
 - Maegan Detlefs
 Joe Jorgensen
 - Skott Chandler
 Taylor Wooley
 - Dave Berberick
 - Casey Hibbert
- Begin Design Process Fall 2023
- Open Bids Summer 2024
- Start Construction Fall 2024
- Complete Fall 2025



- Ryan Delzer
- Cami Widvey

 - Michael Shann







Woodburn Theatre Renovation

RENOVATION INCLUDES:

- Replace Seating, Curtains, Spring Platform Stage
- Upgrade HVAC, Lighting, Sound, Acoustics, Electrical
- Upgrade with Modern Technology
- Update Theatre Support Space & Black Box Theatre
- Access from the Support Space to the Stage
- Reclaim the Balcony for Seating







West River Health Science Center at BHSU-RC

- \$16.6 Million Project
- Current Facility is 57,715 GSF
- Addition is 30,978 GSF
- Significant Renovation
 - 13 of original 22 classrooms will be repurposed
 - Shared student success space
 - Increases overall utilization

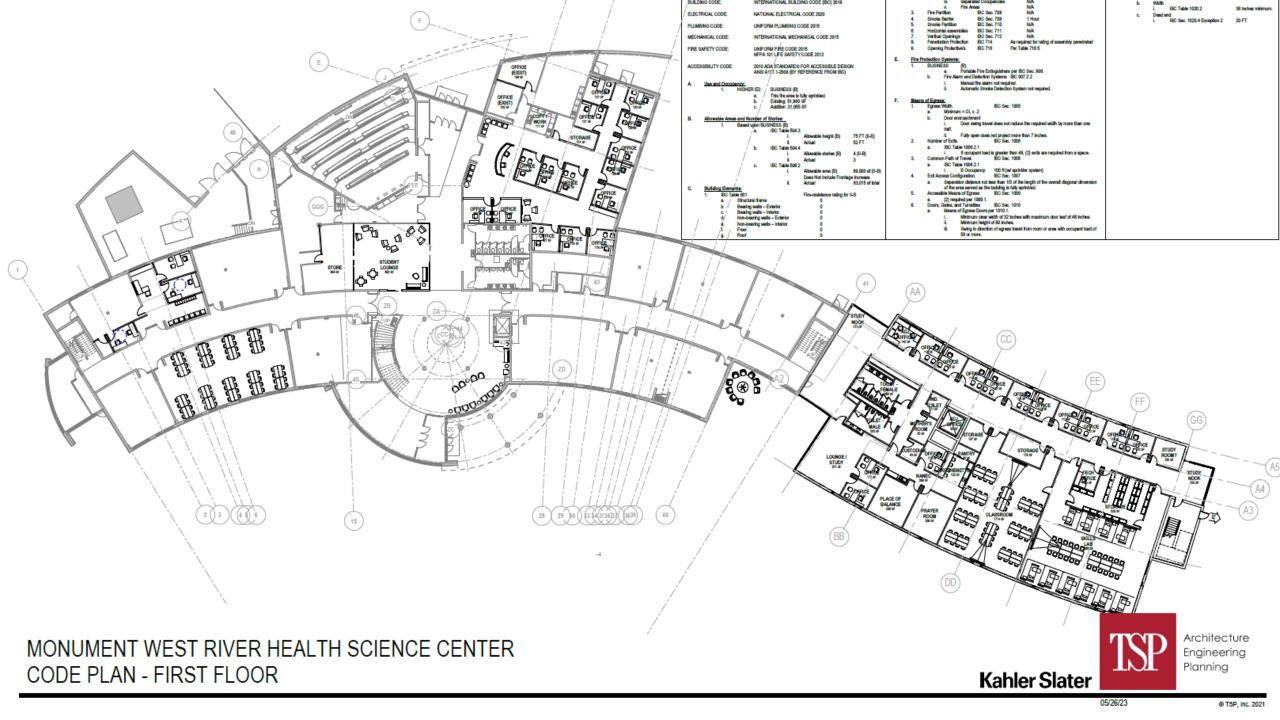


BLACK HILLS STATE UNIVERSITY BHRC, WEST RIVER NURSING ADDITION AND RENOVATION









DRAWINGS 2 3 4 5 6 28 29 30 33 34 35 36 33 38 39

MONUMENT WEST RIVER HEALTH SCIENCE CENTER CODE PLAN - SECOND FLOOR





West River Health Science Center at BHSU-RC

PROJECT SCHEDULE

• Building Committee Approval - October 10, 2023

- Bid November 22, 2023
- Board of Regents December 13-14, 2023
- Open Bids December 15, 2023
- Start Construction Spring 2024
- Complete/Open Fall 2025







Other Building & Grounds Projects

- Young Center Hydronic (Heating) Piping
 - Emergency Approval
- Building Projects
 - Window and Door Replacements
 - Painting Across Campus
 - Yellow Jacket Apartment Renovation
 - Vestibules added to 3 Resident Halls
- Storm Drainage Plan for Jonas Lot
 - Underground Aqueduct







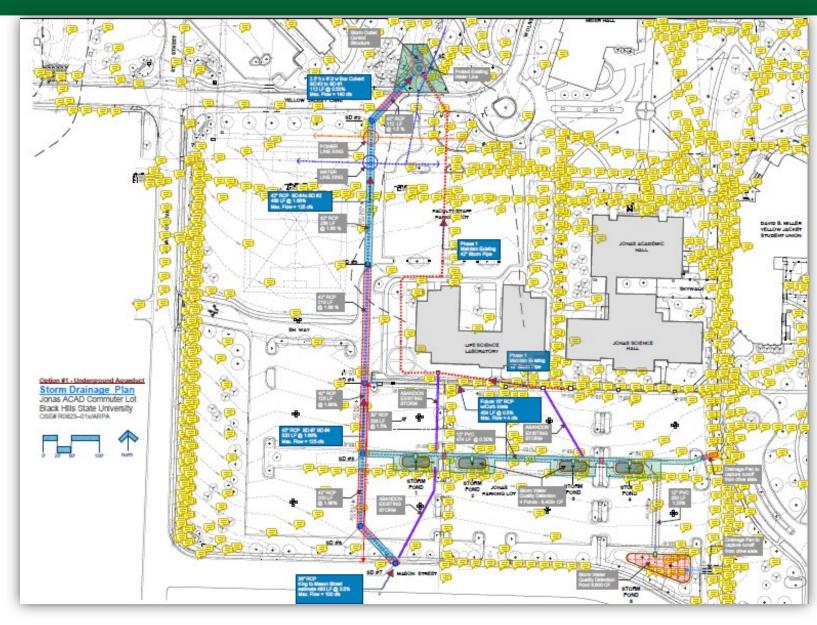


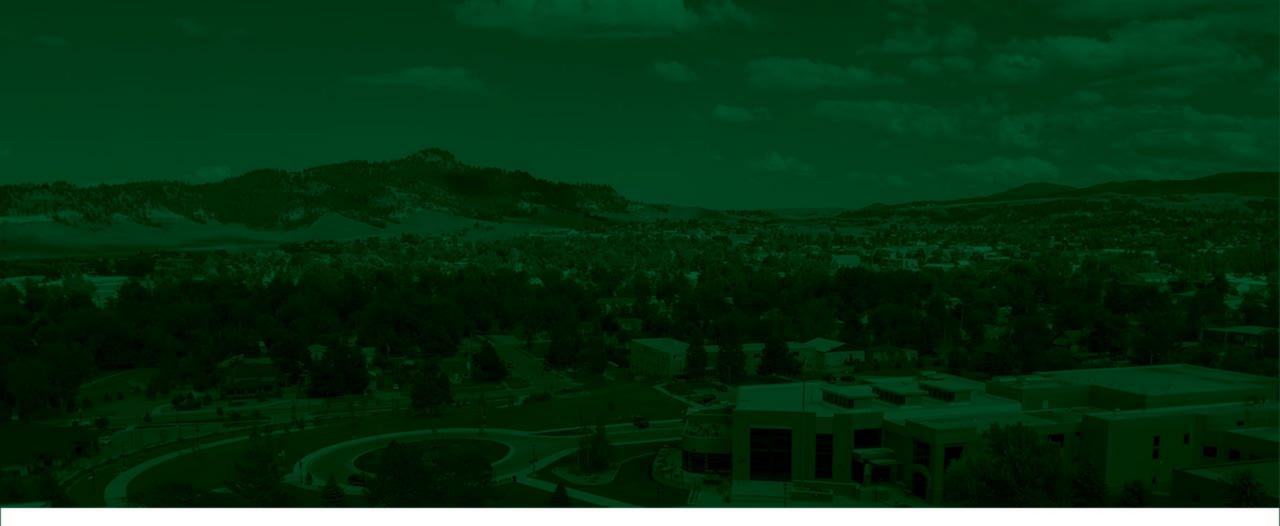




Storm Drainage - Underground Aqueduct







EVERBRIDGE SECURITY ALERT

Debbie Liddick, Assistant Director Facilities & Sustainability Corey Compton, Director of Public Safety



BLACK HILLS STATE UNIVERSITY



Everbridge Emergency Alert

- Campus Alert Test Message Sent on October 10
 - If you are enrolled in Everbridge you should have received it by Call, Text, Email, or APP
- Sign Up For Everbridge Notifications
 - Multiple delivery methods
 - Preferred Cell will be loaded in BANNER / Everbridge
 - Weather alerts campus closure
 - Suspicious person, Active shooter, or Bomb threat
- New Everbridge App For All BOR Schools
 - Download APP Apple Store or Google Play
 - Log in with BHSU user credentials
 - Receive notifications through APP
 - Need help? Contact the Help Desk



Black Hills State University Notification System

To: Debbie Liddick

TEST: Campus Alert Test Message

This is a TEST of the Campus Alert System from Black Hills State University. THIS IS ONLY A TEST. No action is required

♠ Home / About BHSU / Safety / Campus Alert System

BHSU CAMPUS ALERT SYSTEM

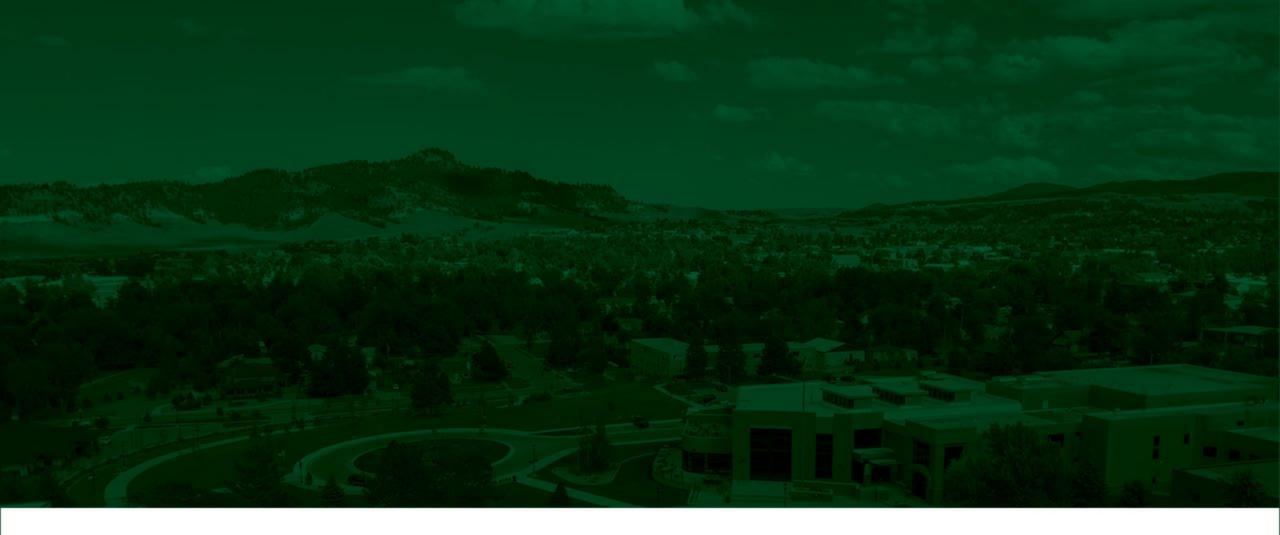
Your safety and security is our top priority. That's why we have implemented a Campus Alert System for all students, faculty, and staff. In the event of an emergency, you can have critical weather and other emergency-related alerts sent directly to your cell, home, office phone, and

To receive emergency alerts, register for the Campus Alert System.

At the login page, log in with your BHSU email address and password. This is the same log in information you use to log in to your BHSU emai







FOCUS GROUP ON-CAMPUS COMMUNICATION

Dr. John Allred, VP Enrollment Management

BLACK HILLS STATE UNIVERSITY



FOCUS GROUPS

- Suggestion Box Recommendation
- Strategic Plan Goal 1,
 Objective 3 Work Group
- Developing Process and Questions







