



**FY21 Mid-Year Budget
Reduction**

November 23, 2020

INTRODUCTORY COMMENTS

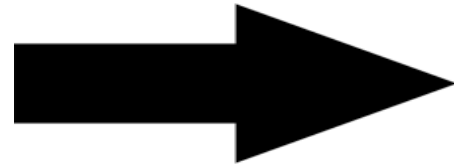
President Laurie Nichols

BUDGET UPDATE

Kathy Johnson, VP for Finance & Administration

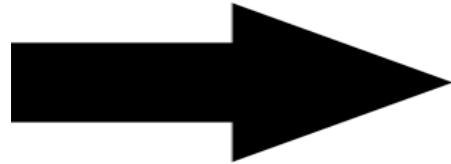
BASE BUDGET VS. ONE-TIME

Base Budget



Recurrs Year after Year

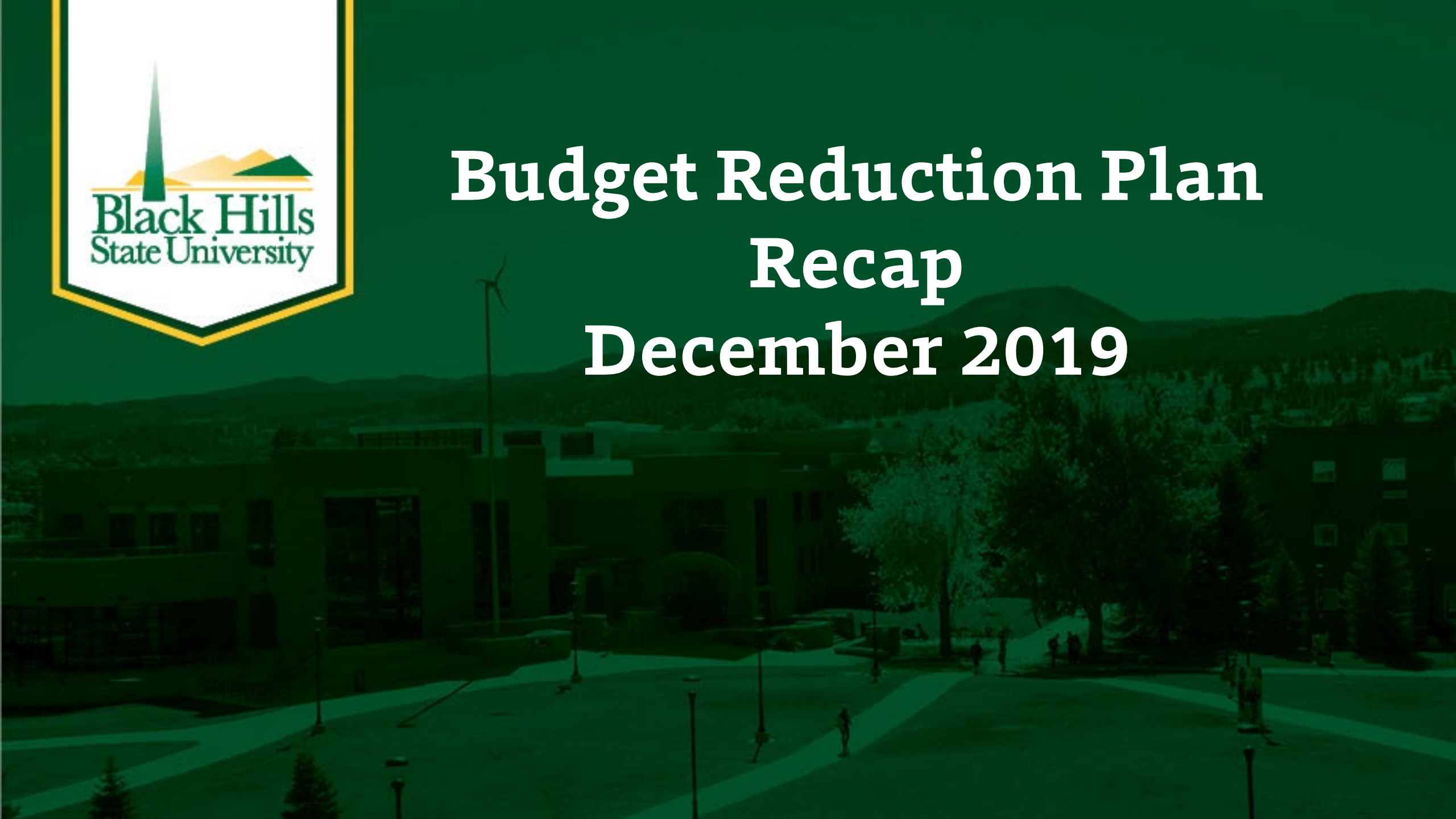
One-Time



Only Occurs in a Single Year



Budget Reduction Plan Recap December 2019





FY19 & FY20 BUDGET REDUCTION PLAN

Budget Reduction Plan presented at December 2019 Town Hall was fully implemented by July 1, 2020

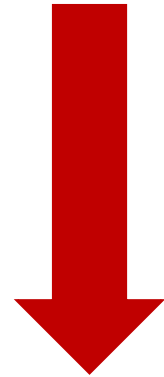
- \$2.8 million base budget reduction
- 29.6 FTE eliminated

Details available on bhsu.edu



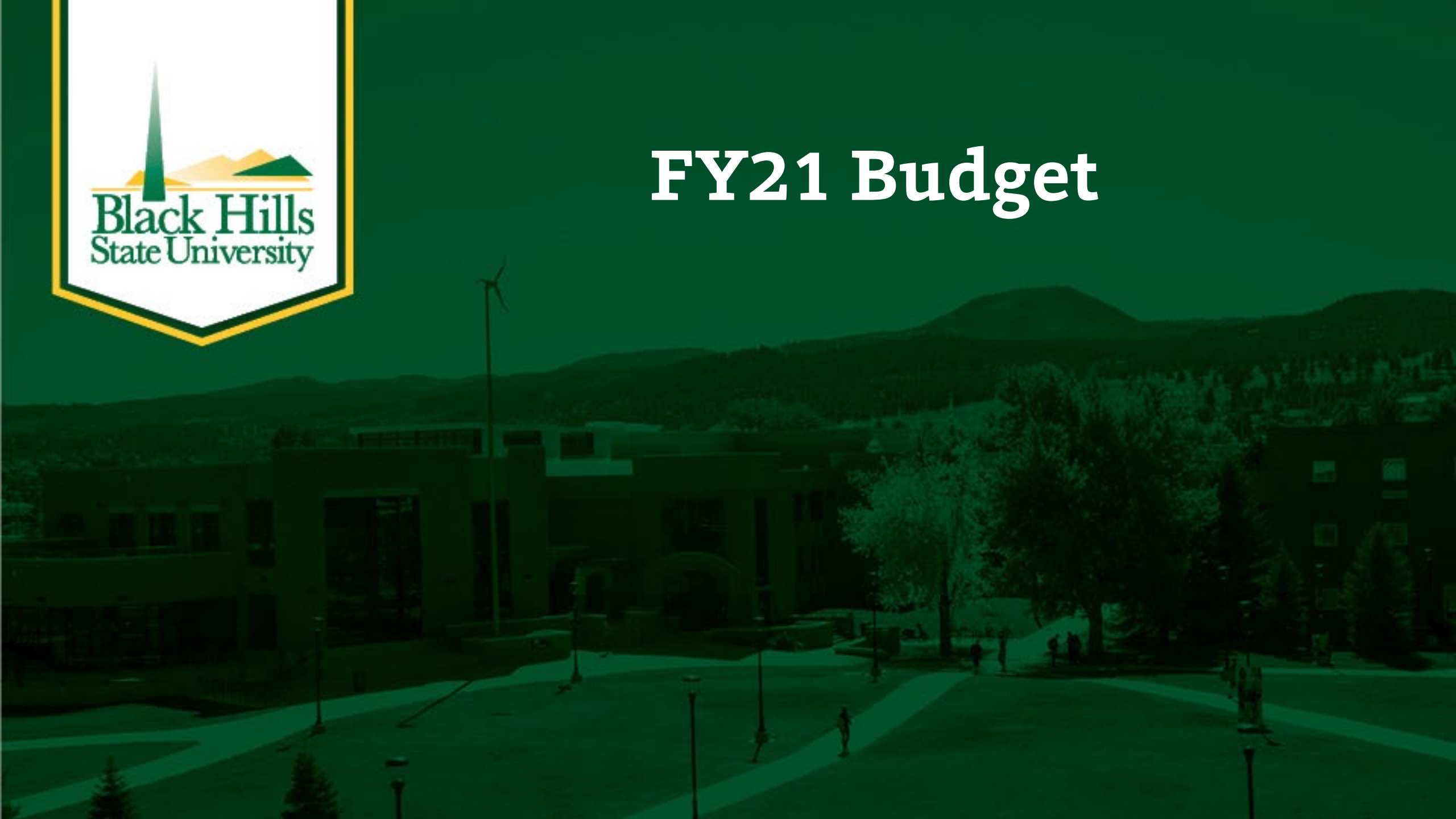
FY20 BUDGET CLOSEOUT USE OF RESERVES

Cash Reserves as a % of Budget	
FY17	21.4%
FY18	19.3%
FY19	13.2%
FY20	11.9%
Minimum Required per Board Policy	10.0%
Use of Cash Reserves in FY20	\$1,409,970

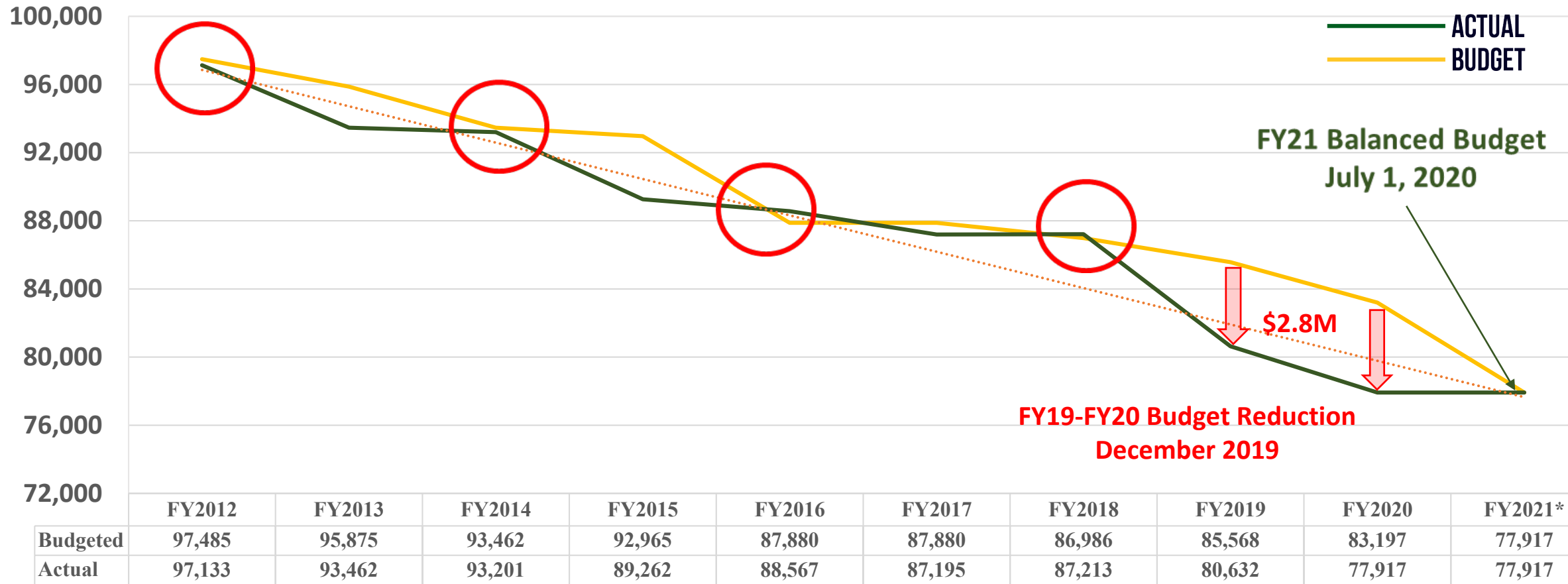




FY21 Budget

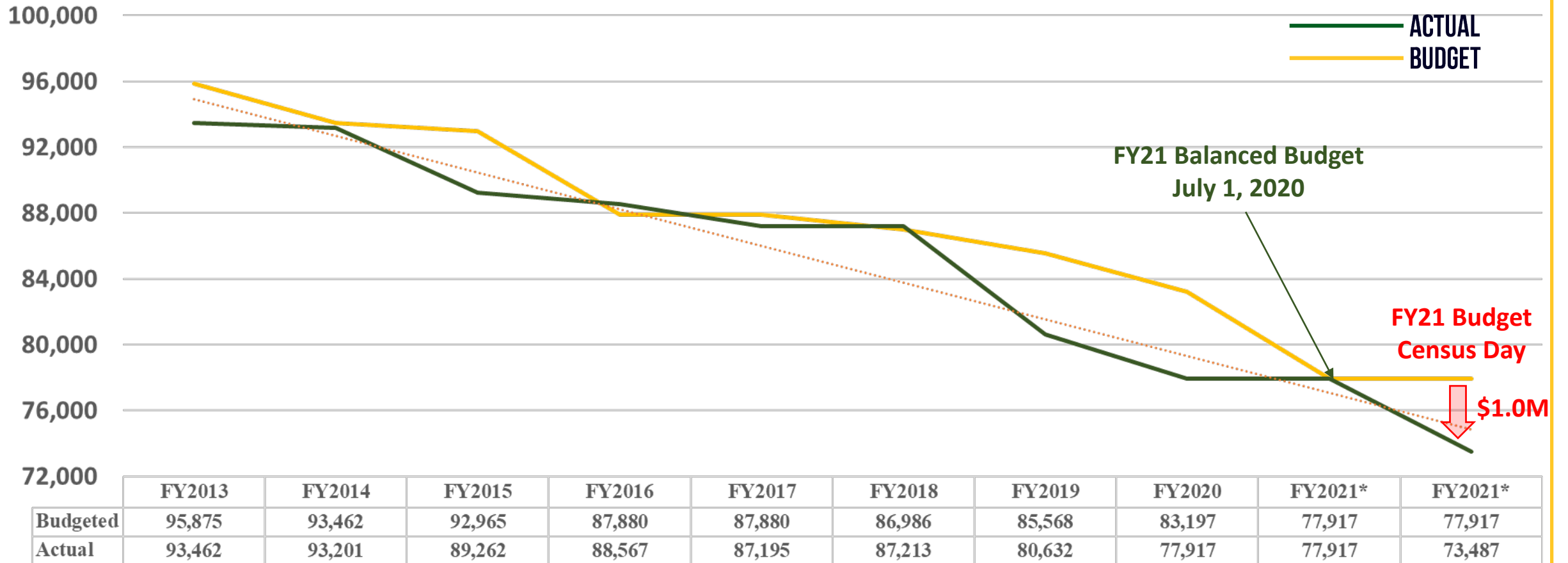


BALANCING OUR BUDGET



	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021*
Budgeted	97,485	95,875	93,462	92,965	87,880	87,880	86,986	85,568	83,197	77,917
Actual	97,133	93,462	93,201	89,262	88,567	87,195	87,213	80,632	77,917	77,917

BALANCING OUR BUDGET



**FY21 Budget
Census Day**

\$1.0M



FY21 BUDGET WAS BALANCED AND NOW...

FY21 Budget was balanced on July 1 assuming flat enrollment

Mid-Year Base Budget Reduction Needed in FY21

Enrollment Driven	\$918,756
New Base Budget Needs - Technology	<u>\$89,960</u>
Total	\$1,008,716



ENROLLMENT DRIVEN BUDGET REDUCTION

Student Credit Hours

	<u>FY20</u>	<u>FY21</u>	<u>Comments</u>
Summer	5,812	6,426	Incentive Funding
Fall	37,555	35,061	Base Budget Reduction Needed
Spring	34,550	32,000	91% Fall to Spring Retention
Total	77,917	73,487	Projected Revenue Shortfall of \$918,756

NEW BASE BUDGET NEEDS - TECHNOLOGY



EAB Navigate	\$37,500
LogRhythm Network Security	\$29,648
Contract Management	\$5,000
Respondus On-Line Proctoring	\$5,922
Regents Information System	<u>\$11,890</u>
Total	\$89,960



ONE-TIME CASH FLOW NEEDS

FY21 Revenue Shortfall	\$1,008,716
Institutional Scholarships	\$203,500
Little Jacket Learning Center	\$120,260
RNL Strategic Enrollment	\$102,774
BHSU-RC Signage	\$4,000
CMS Upgrade for Website	<u>\$57,000</u>
Total	\$1,496,250

GOAL
Do Not
Use Any
Cash
Reserves
in FY21

ADDRESSING THE REVENUE SHORTFALL



	Base Budget	One-Time Cash
Total Need	<u>\$1,008,716</u>	<u>\$1,496,250</u>
Eliminated Positions - 6.0	\$480,723	\$144,344
Frozen Positions - 4.0	\$0	\$135,126
Remove Reserve Rebuild	\$500,000	\$500,000
Summer School Incentive	\$0	\$44,080
OE Reductions	\$10,000	\$160,000
Base Budget Realignment	\$0	\$199,774
New Revenue	<u>\$36,000</u>	<u>\$50,000</u>
Total	\$1,026,723	\$1,033,550
Remaining Need	(\$18,007)	\$262,926



FY21 POSITION SAVINGS TO DATE

Frozen Positions - Help One-time Needs

	<u>FTE</u>	<u>Savings</u>
Academic Affairs	2.0	\$69,239
Finance & Administration	1.0	\$34,494
Marketing & Communications	<u>1.0</u>	<u>\$31,394</u>
Total	4.0	\$135,126

Eliminated Positions - Help Base Budget

Academic Affairs	4.0	\$355,473
BHSU-Rapid City	1.0	\$49,336
Finance & Administration	<u>1.0</u>	<u>\$75,914</u>
Total	6.0	\$480,723



Revenue Growth Plan Update



REVENUE GROWTH PLAN

Plan	Goal	Status
Enrollment Growth	90,000 Credit Hours	RNL SEP
Summer School	6,900 Credit Hours	On Track
Grants	\$3 Million in FY21	Title III Grant
Residence Life Occupancy	95% Occupancy	77.6%
Reinstate Program Fees	Increase Program Revenue	Decline
BHSU Foundation	Successful Capital Campaign	Achieved

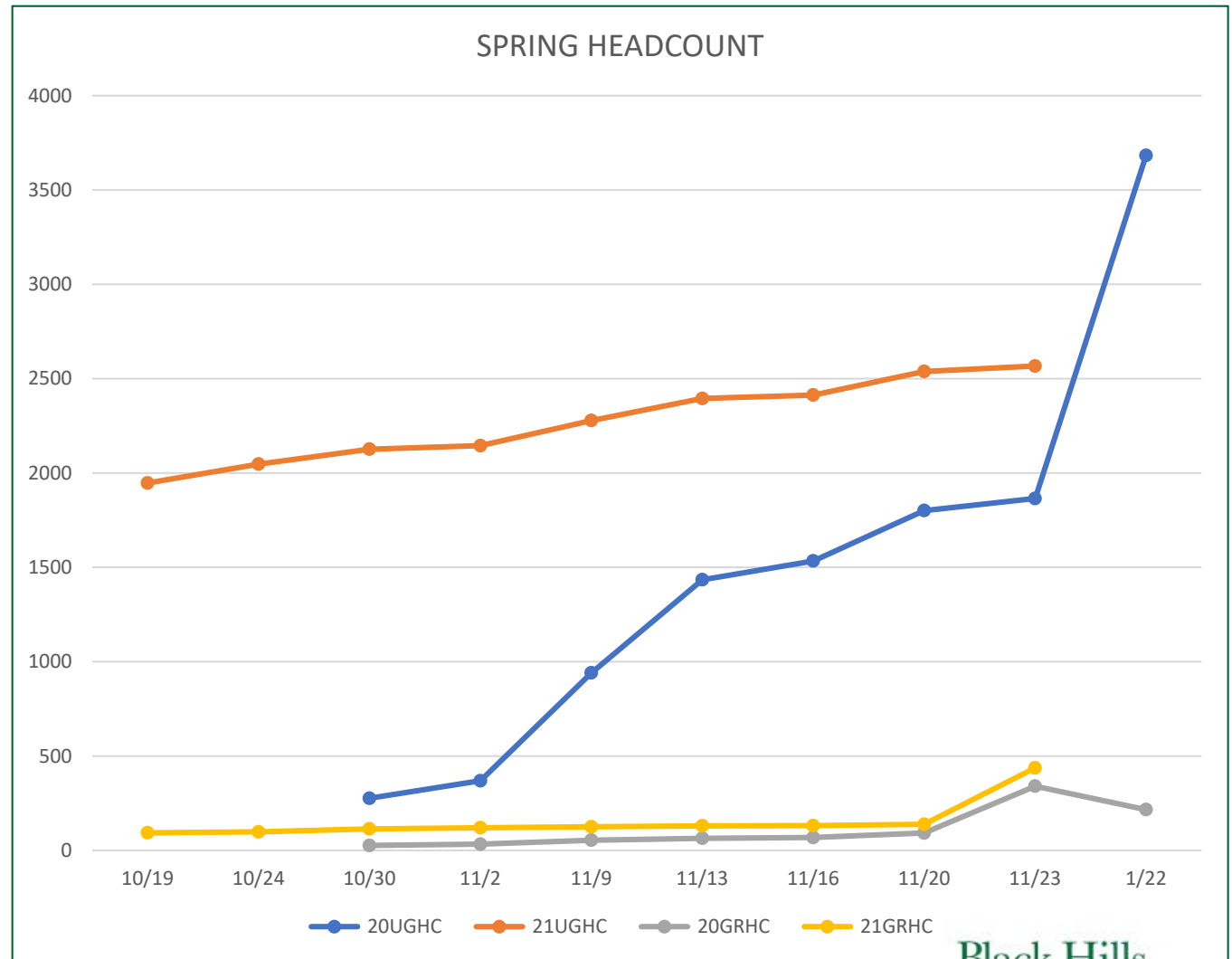
SPRING ENROLLMENT

John Allred, VP of Enrollment Management

SPRING HEADCOUNT

DATE	20UGHC	21UGHC	20GRHC	21GRHC
10/19		1,947		93
10/24		2,047		98
10/30	276	2,126	26	114
11/2	369	2,145	33	120
11/9	941	2,278	54	125
11/13	1,434	2,395	64	130
11/16	1,534	2,413	68	131
11/20	1,801	2,538	92	138
11/23	1,865	2,567	340	437
1/22	3,683		216	

NEED 1,193



SPRING STUDENT CREDIT HOURS

DATE	20UGSCH	21UGSCH	20GRSCH	21GRSCH
10/19		21,639		558
10/24		22,417		594
10/30	2,588	23,167	125	686
11/2	3,358	23,385	162	731
11/9	9,015	24,348	268	763
11/13	14,366	25,103	312	793
11/16	15,380	25,236	331	795
11/20	18,001	26,123	507	843
11/23	18,578	26,293	2,314	3,075
1/22	33,418		1,132	

NEED 7,399

